

## Use Coaching Conversations to Become a More Effective Leader

Have you ever worked with employees who can't seem to make progress no matter how much advice and information you give them?

Coaching is a great skill set to add to your management skills to help your team members achieve bigger and better goals. Participants in this hands-on workshop will get the opportunity to practice coaching, including asking effective questions and active listening.

What you will learn:

- When and how to apply coaching to your role as a manager
- The power of asking the right question at the right time
- Help your team members create bigger and better goals by using the SMART system

Participants will experience the benefits of coaching first-hand. Leave with new skills that you can take back and apply to your job *immediately*.

**Length:**

90 minutes to 2 ½ hours

**About Redpoint Succession and Leadership Coaching**

Redpoint helps business leaders achieve lasting, positive change for themselves and their businesses. Founders Lauren Owen and Urs Koenig are skilled and entertaining speakers who bring decades of experience and deep knowledge of proven leadership strategies to guide business owners, founders and successful executives in the corporate and not-for-profit world.